



Case Study

Investing in securities involves the risk of loss. Past performance is no guarantee of future results. Intended for use by employers considering or sponsoring retirement plans; not for personal use by plan participants.

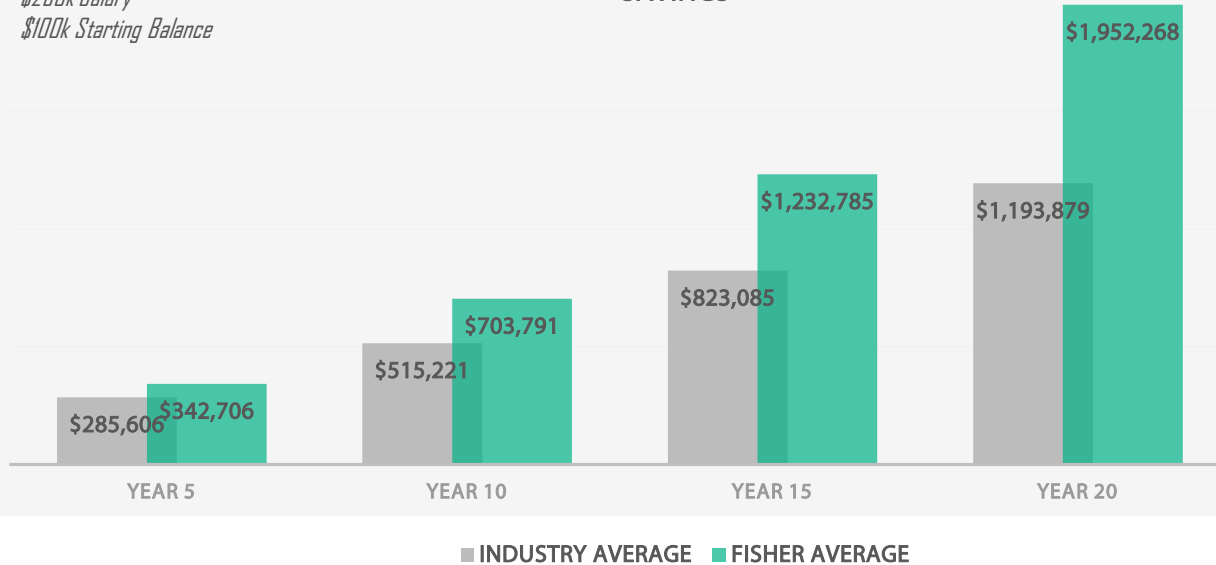
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Better possible participant outcomes for *high* earners



High-earning Employee
\$250k Salary
\$100k Starting Balance

ESTIMATED HIGH EARNER RETIREMENT SAVINGS⁵



**+\$758K MORE
 RETIREMENT SAVINGS
 WITH FISHER THAN THE
 INDUSTRY AVERAGE
 SCENARIO**



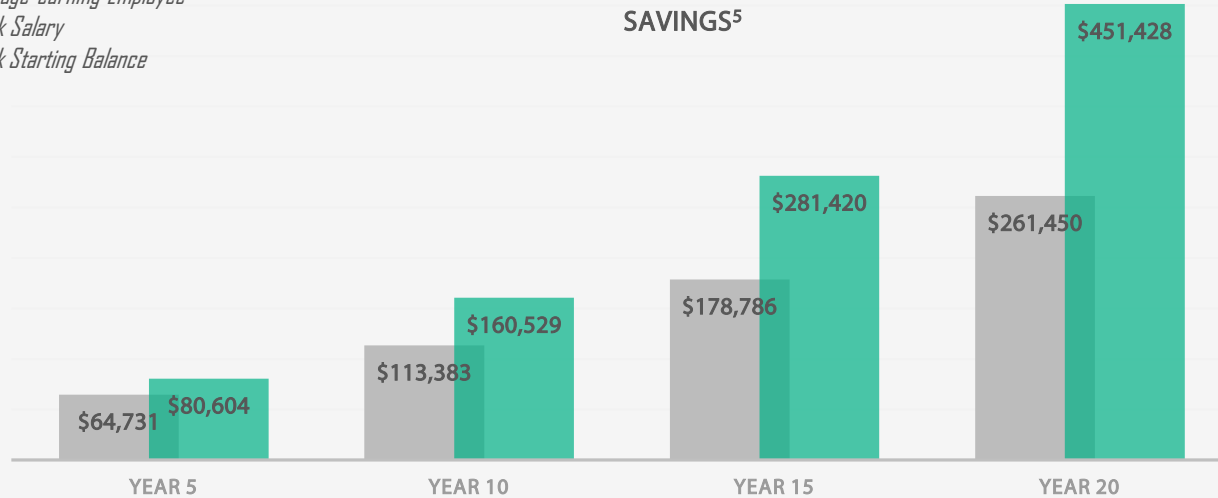
	TOTAL FEES ¹	DEFERRAL RATE ²
INDUSTRY AVERAGE	1.49%	7.1%
FISHER AVERAGE	1.40%	8.2%

Better possible participant outcomes for *average* earners



Average-earning Employee#
 \$50k Salary
 \$25k Starting Balance

ESTIMATED AVERAGE EARNER RETIREMENT SAVINGS⁵

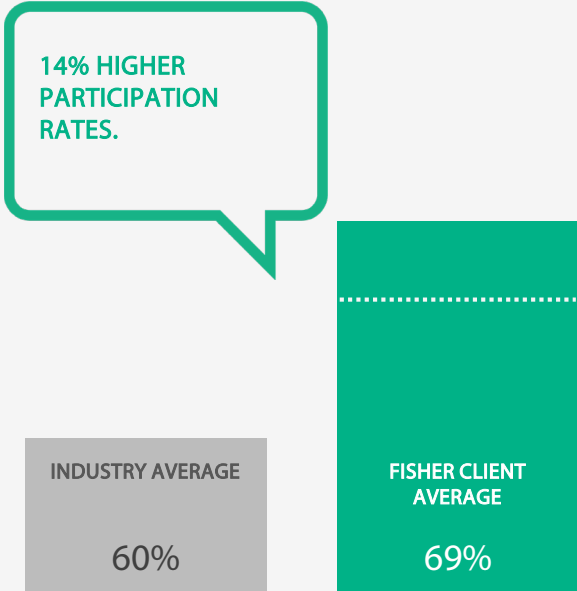


■ INDUSTRY AVERAGE ■ FISHER AVERAGE

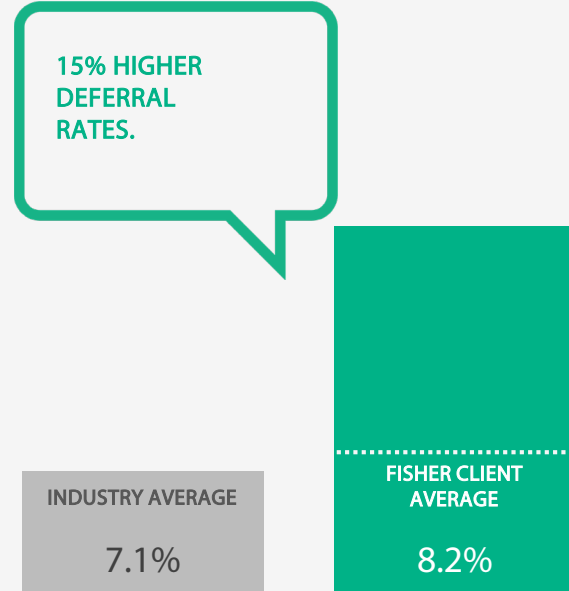
**+\$190K MORE
 RETIREMENT SAVINGS
 WITH FISHER THAN THE
 INDUSTRY AVERAGE
 SCENARIO**

	TOTAL FEES ¹	DEFERRAL RATE ²
INDUSTRY AVERAGE	1.49%	7.1%
FISHER AVERAGE	1.40%	8.3%

Our wealth-generating service model enables better participant outcomes

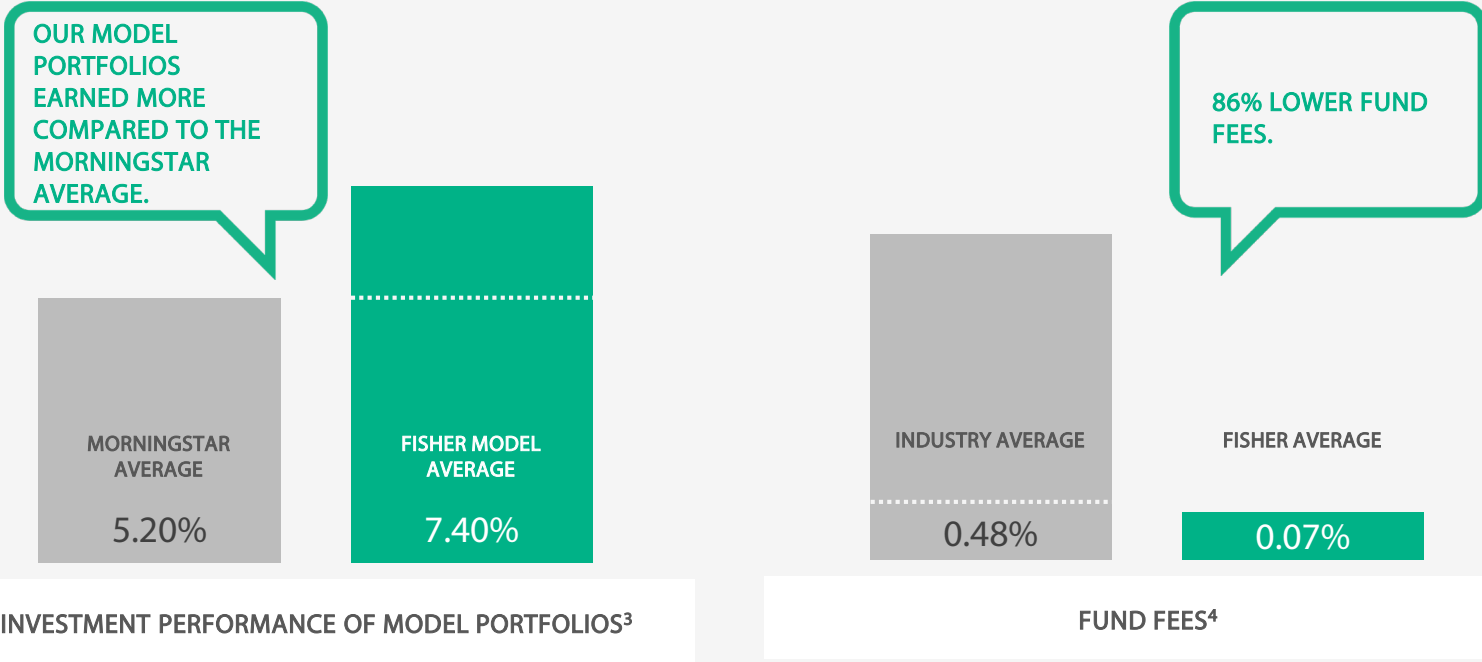


AVERAGE PLAN PARTICIPATION RATES²



AVERAGE PLAN PARTICIPANT DEFERRAL RATES²

Our methodical fund selection approach enabled better plan outcomes



October 2014 through December 2020. Past performance is no guarantee of future results. See page 8 for additional disclosures.

